



# 350kW Energy Storage Container Tender and Procurement

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Are energy storage contracts a viable option in Texas?

These contracts are particularly prevalent in Texas, which is an energy-only market (i.e., there is not a separate market for the sale of capacity). As a result, many energy storage resources will enter into hedges that will provide them with some fixed revenue streams to facilitate a project financing.

What are energy storage contracts?

These contracts allocate the risks of project development, construction, and performance between the parties and include the price that will be paid by the utility for the resource or the energy storage services that are to be provided.

Do you need an EPC contract for energy storage projects?

When developing an energy storage project, a project owner can either engage an EPC contractor to provide a fully-wrapped EPC agreement that will encompass the procurement, installation, and commissioning of batteries. In many cases, however, owners will contract directly with battery suppliers for battery supply and commissioning.

What are the different options for energy storage projects?

In each case, there are a number of different options and alternatives. When developing an energy storage project, a project owner can either engage an EPC contractor to provide a fully-wrapped EPC agreement that will encompass the procurement, installation, and commissioning of batteries.

Let's face it - keeping up with energy storage tender lists can feel like chasing a moving target. But in 2025, these lists aren't just bureaucratic paperwork - they're golden ...

Bidding for Energy Storage RFPs is extremely lucrative for companies of all sizes. Tendering authorities and private companies release thousands of contracts worth millions for ...

As discussed in greater detail below, these different approaches have significant implications for how energy storage is developed, procured, and financed in these states. ...

We can help negotiate with your bidder or off-takers, review materials provided by EPC contractors, and advise you on follow-up questions while you finalize your contract. When ...



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